

PT Cikarang Listrindo Tbk

ENERGY

Investor Presentation - 9M 2016

CIKARANG LISTRINDO

Reliable, Clean and Efficient Power







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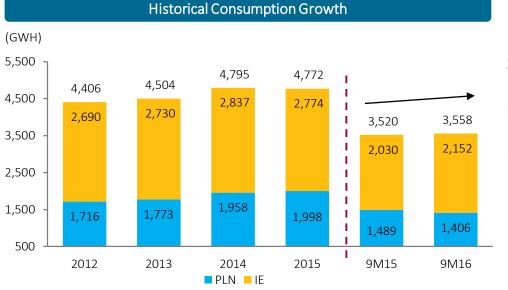
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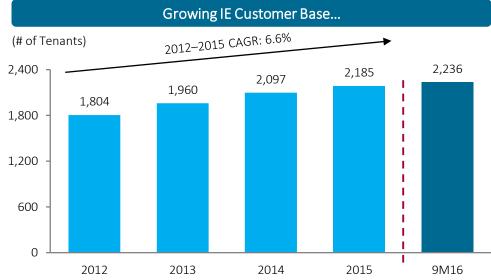
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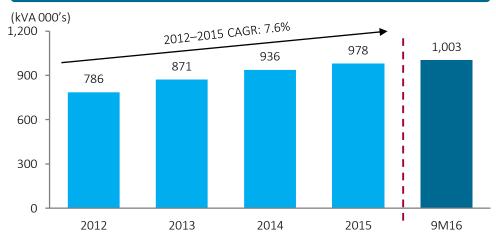
1 Key Operational Performances



Low Customer Churn Rate¹ and Bad Debt (Churn Rate, %) (Bad Debt, %) 5.0% 0.50% 0.27% 0.24% 4.0% 0.30% 0.12% 0.05% 0.01% 3.0% 0.10% 2.0% -0.10% 0.8% -0.30% 1.0% 0.6% 0.6% 0.4% 0.1% 0.0% -0.50% T 2012 2013 2014 2015 9M16 Churn Rate Bad Debt



...With Growing IE Customer Energized Capacity² Trend





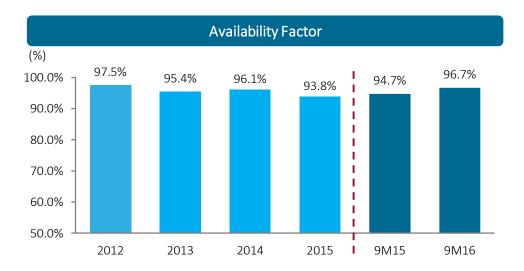
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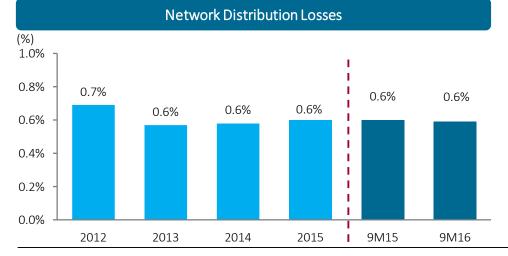
Source: Company data;

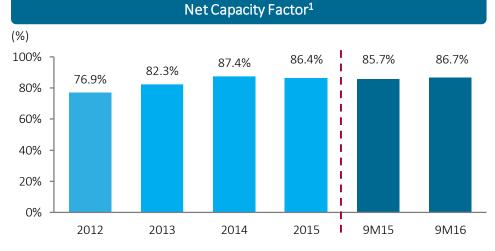
1. Churn rate defined as rate at which customers stop subscribing to Cikarang Listrindo's service.

2. Energized kVA represents the amount of capacity each IE customer has purchased for use under the offtake agreements.

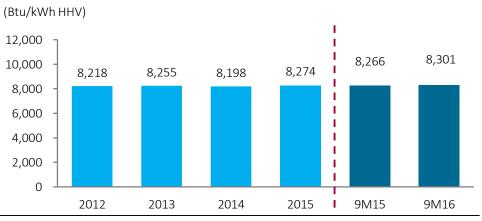
Company has a strong technical track record and maintains a world-class standards of quality and efficiency











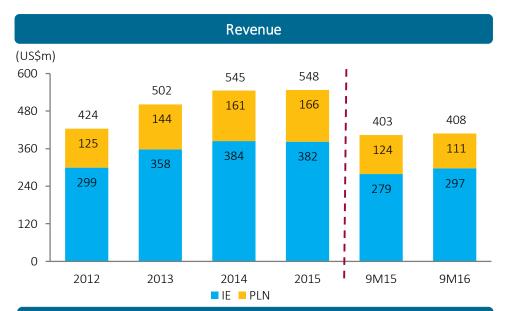
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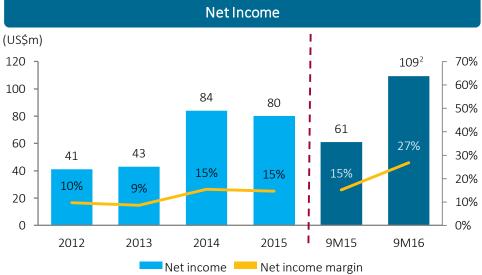
Source: Company data; 1. Net capacity factor is the ratio of power plant's total kWh generation in a given period to its maximum possible kWh generation, based on 646MW (109MW from a standby Frame 9 unit out of the 755MW from Jun 2012 is considered standby capacity, and similarly the second standby Frame 9E unit of another 109MW out of the 864MW from August 2015 is considered standby capacity).

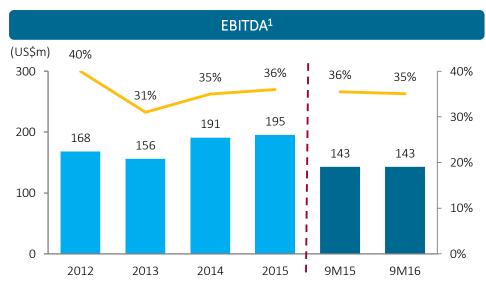


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2 Key Financial Performances









Source: Company data

1. Calculated by adjusting Profit for the Period with items including corporate income tax expense, depreciation expense, consolidated interest expense, impairment loss on

receivables, provision for inventory obsolescence, gain on sale of equipment, loss/ (gain) on sale of investments, and foreign exchange loss

2. Includes US\$46m net income tax benefit primarily due to recognition of a deferred income tax benefit in connection with a revaluation of PP&E

