October 2023



Reliable | Clean | Efficient Power

PT CIKARANG LISTRINDO TBK

Investor Presentation 9M 2023





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01



COMPANY OVERVIEW

Company Overview

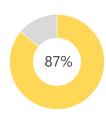
Overview

- > Longest operating private power producer in Indonesia since 1993
- Serves Industrial Customers in 5 Industrial Estates (IE) which is one of the largest, most developed, and integrated IE area in Indonesia
- > IUKU¹ license provides exclusivity to supply power to Industrial Customers within its designated area
-) 1,144 MW
 - > 864 MW Gas-Fired Power Plant
 - > 280 MW Coal-Fired Power Plant
- > 16.0 MWp Rooftop Solar Power
 -) 16.0 MWp (installed)
 - 15.3 MWp (installation and contract finalization process)
- > First PPU² listed in IDX [POWR:IJ]
- Since its IPO (2016-2022), the Company has consistently delivered a robust average dividend yield of 8.2% and strong average ROE of 14.0%
- Repeat debt issuer in international debt market listed on Singapore Stock Exchange (SGX) (2010, 2012, and 2016)
- > Coupon : 4.95% p.a.
- > Tenor: 10 years (until 2026)
- > S&P / Moody's credit rating of BB+ / Ba1. Both rating is one notch below Investment Grade
 - Cikarang Listrindo's debt rating ranks in the top 10 of Indonesia's private non-bank companies covered by S&P and Moody's

Customer Base

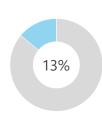
9M23 Revenue:

US\$408.2 million



Industrial Customers

- 2,629 customers as of September 2023, of which73% have been with Company for over 10 years
- Customers largely in diversified businesses namely automotive, electronics, plastics, food, chemicals, consumer goods, textile, heavy industries, data centers, etc



PLN

- Relationship with PT Perusahaan Listrik Negara ("PLN") since 1996
- Credit rated BBB / Baa2 / BBB by S&P / Moody's / Fitch
- Power Purchase Agreements ("PPA") on take-or-pay basis for 150 MW until June 2031





Sole Private Electricity Supplier in the Cikarang Area

Company serves five largest Industrial Estates in BEKAPUR¹



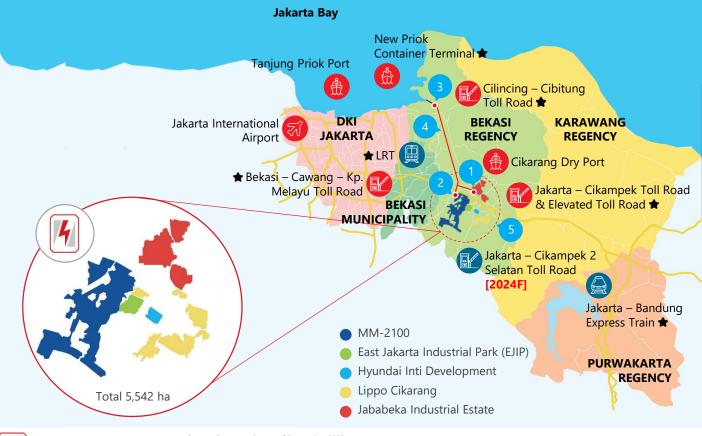
Serves over 96% of IE tenants and well-positioned to continue serving them as they further expand



Power plants are classified as Vital National Object ("VNO"), receiving protection from the Indonesian police and armed forces



Well-positioned to capitalize on strong growth in electricity demand from fast-developing IEs. From total area of 5,542 ha (2,610 ha in 2008); over 40%² has not been electrified



- Transmission Lines
- CBL Canal
- ★ Infrastructure projects completed in the last 3-5 years

Direction of

- Patimban Deep Sea Port 🖈
- Kertajati International Airport 🖈
- Patimban Deep Sea Port Access Toll [2024F]

Company's Power Plants Assets:

- 1 755 MW Gas & Steam Power Plant (1st Site)
- 2 109 MW Gas-Fired Power Plant (2nd Site)
- 3 280 MW Coal-Fired Power Plant (3rd Site)
- 4 Transmission ±33 km & Distribution ±1,715 km
- 5 ✓ 16.0 MWp Rooftop Solar Power (Sep-23)
 - ✓ CFB boiler tehcnology utilized in CFPP Babelan is capable to burn biofuels



Source: Company data as of September 2023.

1. Bekasi, Karawang and Purwakarta regencies.

2. Total area includes 30% of public spaces. We excludes public space area in the calculation of electrified area percentage.

PT Aisin

Indonesia

























Biomass



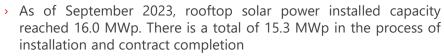
PT Denso

Indonesia









With a target of adding 10 MWp per year, the Company targets the total capacity to reach 31.3 MWp in 2023



Projected Energized Capacity from Rooftop Solar Power





As of December 31, 2022, we replaced coal with 26 kTon of biomass or equal to 39 GWh of power.



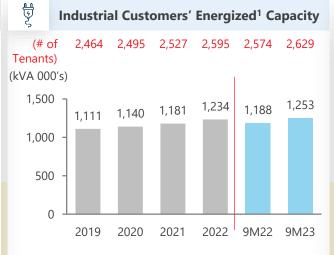


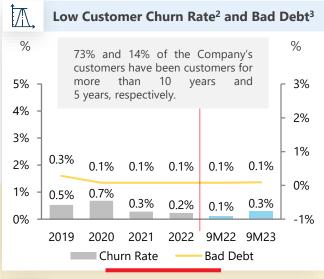


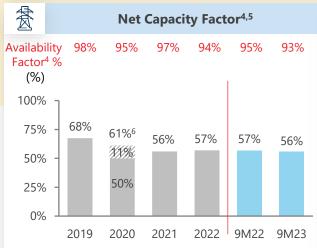
OPERATIONAL PERFORMANCE

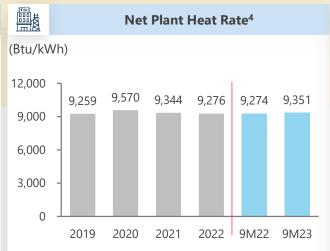
Operational Performance

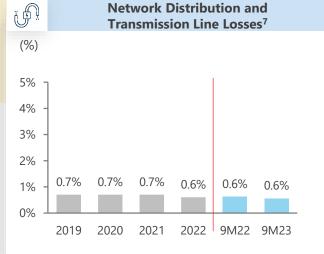














Source: Company data as of September 2023, unless otherwise indicated. 1. Energized kVA represents the amount of capacity each IE customer has purchased for use under the offtake agreements; 2. Churn rate defined as rate at which customers stop subscribing to 03



FINANCIAL PERFORMANCE

Financial Performance (1/2)

Profit & Loss (US\$ million)	9M23	9M22	Δ	Δ %
Revenue	408.2	407.9	1 0.3	1 0.1%
- Industrial Customers	353.8	352.6	1.2	1 0.4%
- PLN	54.4	55.3	↓ 0.9	↓ 1.6%
Operating Expenses	(304.5)	(306.6)	↓ 2.0	↓ 0.7%
- Fuel Expenses	(198.2)	(189.7)	↑ 8.5	1 4.5%
- Depreciation Expenses	(43.5)	(42.3)	1.2	1 2.9%
- Employee Expenses	(40.7)	(37.3)	↑ 3.4	1 9.1%
- R&M ¹ Expenses	(12.4)	(11.5)	1.0	1 8.5%
- Other Operating Expenses	(12.3)	(13.4)	↓ 1.1	↓ 8.0%
- Other Income	4.9	1.2	↑ 3.7	1 308.8%
- Other Expenses	(2.2)	(13.6)	↓ 11.4	↓ 83.8%
Operating Profit	103.7	101.3	1 2.4	1 2.4%
EBITDA	159.8	159.4	↑ 0.4	1 0.3%
Profit Before Income Tax	93.9	83.9	1 10.0	11.9%
Income Tax Expense	(17.0)	(25.3)	↓ 8.3	↓ 32.7%
- Current	(18.9)	(14.7)	1 4.2	1 28.7%
- Deferred	1.9	(10.6)	↓ 12.5	↓ 117.5%
Net Income	76.8	58.5	18.3	1 31.3%

Profitability Ratios (%)

Operating Profit Margin

25.4%

9M22: 24.8%



EBITDA Margin

39.2%

9M22: 39.1%



Net Income Margin

18.8%

9M22: 14.3%





Financial Performance (2/2)

Statement of Financial Position (US\$ million)	9M23	2022	Δ	Δ %	Statement of Financial Position (US\$ million)	9M23	2022	Δ	Δ %
ASSETS					LIABILITIES				
CURRENT ASSETS					CURRENT LIABILITIES				
Cash and cash equivalents	236.3	305.1	↓ 68.8	↓ 22.5%	Trade payables	25.9	33.5	↓ 7.5	↓ 22.5%
Trade receivables – net	60.0	57.3	↑ 2.7	1 4.8%	Other current liabilities	22.6	21.3	↑ 1.3	↑ 6.2%
Inventories – net	67.4	63.4	↑ 4.0	1 6.3%	Total Current Liabilities	48.5	54.8	↓ 6.2	↓ 11.4%
Investments	173.3	111.1	↑ 62.1	↑ 55.9%					
Other current assets	7.7	5.2	↑ 2.6	↑ 49.9%	NON-CURRENT LIABILITIES				
Total Current Assets	544.8	542.1	↑ 2.7	↑ 0.5 %	Notes payable ¹	495.2	544.0	↓ 48.9	↓ 9.0%
					Other non-current liabilities	66.2	63.1	↑ 3.1	1 4.9%
NON-CURRENT ASSETS					Total Non-Current Liabilities	561.3	607.1	↓45.8	↓ 7.5 %
Property, plant and equipment – net	753.4	775.3	↓ 21.9	↓ 2.8%	Total Liabilities	609.8	661.9	↓ 52.0	↓ 7.9 %
Claims for tax refund	24.9	25.4	↓ 0.5	↓ 1.8%					
Other non-current assets	18.9	18.9	0.0	0.0	Equity				
Total Non-Current Assets	797.2	819.6	↓22.4	↓ 2.7%	Share capital	282.0	282.0	0.0	0.0%
					Treasury shares	(18.8)	(18.8)	0.0	0.0%
Total Assets	1,341.9	1,361.6	↓ 19.7	↓ 1.4%	Additional paid-in capital	147.6	147.6	0.0	0.0%
D I					Retained earnings	325.3	293.3	↑ 32.0	↑ 10.9%
Remarks: 1 As of September 30, 2023, the Company has repurchased and cancelled a portion of					Other equity	(4.0)	(4.4)	↓ 0.4	↓ 8.2%
Senior Notes 2026 through the O		Total Equity	732.1	699.8	↑32.3	1 4.6%			

Total Liabilities and Equity

1,341.9

1,361.6

↓ 19.7



Source: Company data.

expenses, improving our Fixed Charge Coverage Ratio and Net Debt Ratio

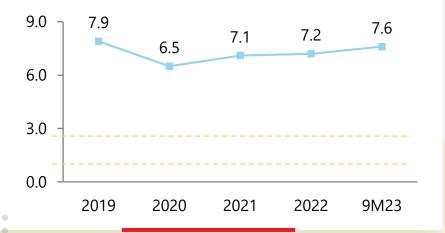
million. Following the execution of the repurchase, the outstanding amount of the Senior Notes 2026 is US\$500 million. This initiative **is aimed to enhance the Company's financial position**, by optimizing its debt profile and reducing interest

↓ 1.4%

Key Financial Ratios

FCCR

- Ratio of the aggregate amount of Consolidated EBITDA divided by Fixed Charges for the last four quarters
- The Company for the past 5 years has consistently met the FCCR bond covenant (should not be less than 1 - 2.5x)





Leverage Ratio

- Ratio of Net Debt¹ to Consolidated EBITDA for the last four quarters
- The Company for the past 5 years has consistently met the leverage ratio bond covenant (should not be greater than 3.75x)





FCCR is greater than 1 - 2.5x

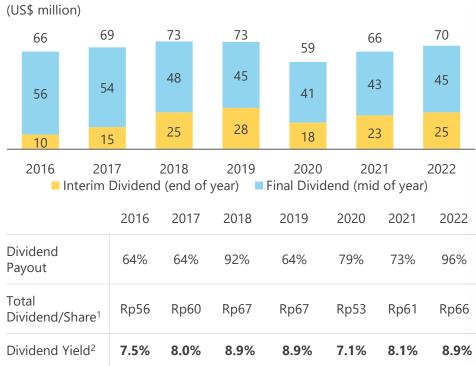


Leverage Ratio is less than 3.75x



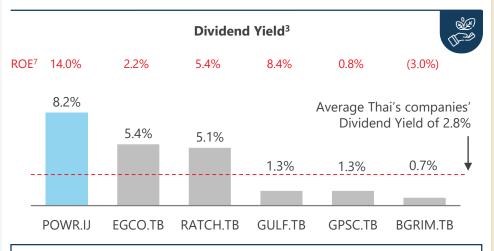
Dividend Payment

Historical Dividend since IPO



- The historical dividend payout is above the dividend payout communicated during IPO of 60%
- Management is **committed to distribute a regular dividend** (interim and final dividend) with careful consideration to the Company's cash flow
- Throughout the years 2016 to 2022, **POWR has consistently delivered a robust average dividend yield of 8.2%**

- > POWR's dividend yield is also greater than average Thai's power companies' dividend yield³ of 2.8%, MSCI World Utilities⁴ of 4.2%, and MSCI Emerging Market⁴ of 3.1%
- > The Company's average ROE for 2016-2022 of 14.0% is **higher compared** to average Thai's power companies of 2.8%
- > POWR is included in the ESG Quality 45 IDX KEHATI and ESG Stock Leaders IDX KEHATI Index⁵ for the period of June November 2023





Indicators indicate significant under value of POWR stocks: (1) High Dividend Yield; (2) Lower Enterprise Value of US\$1.0⁶ billion compared to Implied Asset's Replacement Value of US\$1.4 billion, accepted by our insurer through PT Marsh Indonesia



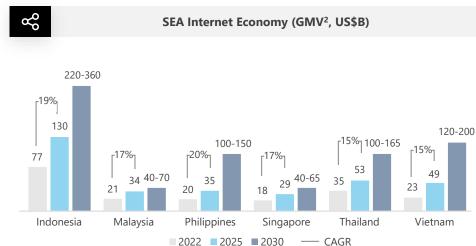
04



FUTURE DEVELOPMENT

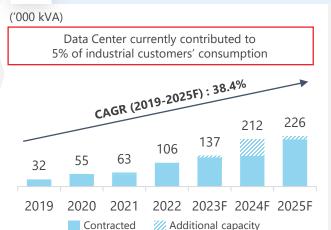
Potential Capacity Growth from Data Center Market

- Indonesia Data Center Market size is expected to grow from US\$2.1 billion in 2023F to US\$4.0 billion by 2028F, at a CAGR of 14.09% from 2023 to 2028. Meanwhile on an MW basis, expected growth rate of colocation data centers reached 28% per annum¹
- Indonesia's digital economy is the largest and fastest-growing in Southeast Asia with around 275 million people, the world's fourth most populous nation, and expected to reach GMV² around US\$130 billion by 2025 and US\$220-US\$360 billion by 2030
- Driven by high undersea cable connectivity, a central geographic location in Southeast Asia, coupled with growing digital transformation, rapid growth of startup companies and an ever-growing population, Indonesia has been transitioning itself to a global data center market. Major cloud services providers have also increasingly made its way to the market
- Favorable Government regulations support the development data center infrastructure, among others: Regulation No. 71/2019 for Public Domain, OJK Regulation No. 38/2019 for Bank, and No. 69/2016 for Insurance, and the rise of e-governments



Projected Energized Capacity from Data Center

O 000 O 000 **Data Center Tiers** Tier 4 > 99.995% availability Est. 0.4 hours annual downtime POWR's **Data Center Customers** Tier 3 > 99.982% availability Est. 1.6 hours annual downtime Tier 2 >99.749% availability Est. 22.0 hours annual downtime Tier 1 > 99.671% availability > Est. 28.8 hours annual downtime



As of September 2023, data center industry contracted capacity reached 130 MVA, and it is projected to increase to 137 MVA by December 2023

expect additional capacity of 75 MVA in 2024 from the data center customers







፠

Sustainable Business





Since its establishment, the Company is committed towards building a sustainable business and commits to supporting communities



The Company spirit in strengthening its sustainability commitment by carrying out the SDGs goals, is embedded in the Company's STAR¹ values. Currently, the Company contributes to 14 of 17 SDGs

ESG Risk Rating



SUSTAINALYTICS	MSCI ∰	S&P	Moody's ³
26.7. 4 1	RR ♠ R	43 🌣 22	CT-6 × CT-5

The Company is **committed to continuously improving** the quality of our ESG initiatives as well as our transparency and disclosure



In 2022, the Company improved its corporate governance with an **ACGS adoption rate of 83.9 out of 100, marking a consistent improvement since 2018**. This reflects ongoing efforts to strengthen governance, risk management, and compliance.

The Company's clear priorities for sustainable and long-term value creation, extending beyond compliance



The Company has started its renewable energy commitment through the installation of rooftop solar power and cofiring with biomass in CFB boiler



The Company has started its commercial pilot project to provide EV infrastructure (SPKLU) in industrial areas served by the Company. As of September 2023, the Company has successfully launched 2 SPKLUs, each located at EJIP and MM-2100. We plan to expand this initiative by adding up to 30 SPKLUs in the near-term, with average cost of ~US\$20K/station





In addition to OJK Regulation and GRI Standards, the Company also adopted **Task Force on Climate-Related Financial Disclosure (TCFD)** in its Sustainability Report. The Company has published 2022 Annual Report and Sustainability Report in **March 2023**



The Company has secured the Assurance Statement conforming all Company's work area' GHG emission in accordance with ISO 14064-1:2018 by Transpacific Certifications Limited (TCL)



The Company managed to **achieve a green-rating PROPER² status for GSPP Jababeka** and maintain a blue-rating PROPER² status for CFPP Babelan



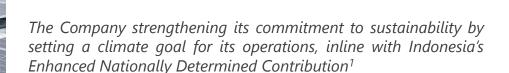
Source: Company data.

1. Service, Trustworthiness, Accountability and Reliability

2. Environmental rating from the Ministry

3. Change of assessment policy

POWR's Climate Goals





GHG Emissions Reduction Targets²

10% Reductions by 2025

20%

Reductions by 2030



Main Actions

Actions to reduce emissions, includes:

- > Increase Solar PV generation by 10 MWp p.a.
- > Increase use of biomass to replace coal. By 2025, we plan to replace up to 20% of boiler capacity, with biofuels
- Continuously searching technical possibilities to improve the efficiency of our units but also optimize the operation of the power generation fleet





In 2022, the Company's managed to reduce its emission intensity by 5.9% from 0.68 GHGe/MWh in 2021 to 0.64 GHGe/MWh in 2022



Empowering Sustainable Practices



Renewable Energy Certificate (REC)

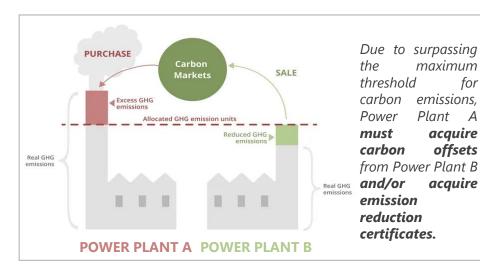
- To cater rising customer demand for electricity generated from renewable energy and to support the accelerating low-carbon and decarbonisation trends in recent years, the Company has introduced Renewable Energy Certificate (REC)
- The Sales and Purchase of REC service provides customers with the value of being able to virtually declare a certain portion of CO₂ emissions from general electricity use to be ZERO by utilizing REC without making any changes to the current power contract
- > Each unit of the REC will represent 1 MWh of electrical energy and currently sourced from rooftop solar power and biofuels generation. The selling price² for each REC quoted by PLN is at ~US\$2 per MWh





Carbon Trading

- The carbon stock trading scheme (for phase 1) starts in September 2023. It is first carried out for 99 CFPPs connected to the PT PLN (Persero) power network. OJK together with the Ministry of Forestry and Environment are given the authority to supervise. For phase 2 will start in 2025
- Determination of the upper limit for power plants outside the business area of PT PLN (Persero) and/or for their own interests will be stipulated no later than December 31, 2024
- Given the 2022 GHGe cap, it is possible that the Company's emissions may be lower than the cap, allowing us to generate carbon credits that can be sold





1. Coal Fired Power Plant (CFPP); Non Mine-mouth (Non MM); and Mine-mouth (MM) 2. Assuming FX Rate of Rp15,000/US\$1



Thank You